



fédération européenne du mobilier de bureau

JSA League Table of European Office Furniture Companies

Updated to 31 October 2014

Market (€bn)	Website	Notes	Sales of	%	Year on Year	% of European	Total Sales	Total	Total	Number of Employees	Sales	Date		
			Office Furniture	Market	Change	sales which	outside	Company	Company		Per	Per	Of	Accounts
			Per latest Accts.	Share	Office Furniture	is office	Europe	Per Latest	Prior Year	Employee	Employee			
7.50			Eur (m)	%	Sales*	furniture	%	Eur (m)	Eur (m)		Eur(000)			
1	Kinnarps Holding AB	SE	www.kinnarps.com	2	429.25	5.7%	(8.0)%	98%	2.0%	448.00	487.00	2,505	179	31-Aug-13
2	Steelcase SA	US	www.steelcase.fr	2	380.16	5.1%	(5.5)%	100%	12.0%	432.00	457.00	2,640	164	28-Feb-14
3	Vitra Holding AG	CH	www.vitra.com		290.87	3.9%		73%	10.0%	442.73		916	483	31-Dec-11
4	Nowy Styl SP Z.O.O. (now incl. Rohde & Grahl)	PL	www.nowystylgroup.com		249.30	3.3%	15.9 %	100%	10.0%	277.00	239.00	5,925	47	31-Dec-13
5	USM Holding AG	CH	www.usm.com		196.17	2.6%	73.6 %	100%		196.17	113.00	480	409	31-Dec-11
TOP 5			1545.76	20.6%	3.9 %	94%		1,795.91	1,296.00	12,466	144			
6	Koninklijke Ahrend NV (group incl Techo)	NL	www.ahrend.nl	1,2	179.08	2.4%	(1.9)%	100%	5.6%	189.80	193.50	1,077	176	31-Dec-13
7	Lienhard Office Group AG (Lista: InterOffice/Denz)	CH	www.lienhard-office.com	2	166.62	2.2%	(1.7)%	100%	0.0%	166.62	169.48	607	275	31-Dec-12
8	Haworth Europe	US	www.haworth-europe.com	2	162.07	2.2%	2.8 %	100%	1.3%	164.20	159.70	1,022	161	31-Dec-13
9	Sedus Stoll Aktiengesellschaft	DE	www.sedus.de	2	145.91	1.9%	(2.4)%	99%	7.0%	158.22	162.17	894	177	31-Dec-13
10	König + Neurath AG	DE	www.koenig-neurath.de	1	143.80	1.9%	2.0 %	100%		143.80	141.00	980	147	31-Dec-12
TOP 10			2343.23	31.2%	2.4 %	96%		2,618.55	2,121.85	17,048	154			
11	Bene AG	AT	www.bene.com	4	138.64	1.8%	(23.6)%	100%	15.0%	163.10	213.60	1,079	151	31-Jan-14
12	Martela OY	FI	www.martela.fi		132.29	1.8%	(7.3)%	100%		132.29	142.69	770	172	31-Dec-13
13	EFG Holding AB	SE	www.efg.se		130.87	1.6%	2.4 %	100%	1.6%	133.01	129.94	467	285	31-Dec-13
14	Scandinavian Business Seating Group AS (SBS)	NO	www.sbseating.com	2	126.03	1.7%	(4.8)%	100%	2.0%	128.60	135.13	472	272	31-Dec-13
15	Dauphin Office Interiors GmbH & Co KG	DE	www.dauphin-group.com		125.04	1.7%	(5.0)%	100%	9.4%	137.94	145.25	758	182	31-Dec-12
16	Senator International Ltd	UK	www.senator.co.uk	1	115.76	1.5%	16.6 %	100%	11.6%	130.96	112.32	1,017	129	31-Dec-13
17	Interstuhl Büromöbel GmbH & Co KG	DE	www.interstuhl.de	1,2	112.42	1.5%	(1.8)%	100%	3.0%	115.90	118.07	657	176	31-Dec-12
18	Majencia SA	FR	www.majencia.com	1,2	103.33	1.4%	(9.0)%	98%	1.3%	106.74	117.25	747	143	31-Dec-13
19	Herman Miller Ltd	US	www.hermanmiller.com	1	96.23	1.3%	10.5 %	100%	15.0%	113.22	102.50	408	277	31-May-14
20	VDB Groep B.V. (Vespa, Drenlea, Eromes, Beta, Nicc)	NL	www.vepa.nl/En/vdb-group		93.70	1.2%	(0.1)%	100%	0.0%	93.70	93.79	170	551	31-Dec-12
21	Brunner GmbH	DE	www.brunner-group.com	1,2	90.00	1.2%	3.0 %	100%	2.0%	90.41	68.55	179	505	31-Dec-13
22	Topstar GmbH	DE	www.topstar.de	1,2	86.00	1.1%	3.0 %	100%	2.0%	87.76	91.21	362	242	31-Dec-13
23	Wilkhahn Group	DE	www.wilkhahn.com	1	79.08	1.1%	(8.5)%	98%	0.0%	80.66	88.14	497	162	31-Dec-13
24	Assmann Büromöbel GmbH & Co. KG	DE	www.assmann.de		77.20	1.0%	6.6 %	100%		77.20	72.44	271	285	31-Dec-13
25	Bisley Office Equipment	UK	www.bisley.com	5	74.49	1.0%	(5.6)%	100%	4.5%	77.97	82.62	726	107	31-Jul-13
TOP 25			3924.30	52.2%	0.1 %	98%		4,287.99	3,835.32	25,628	167			
26	C + P Möbelsysteme GmbH & Co. KG	DE	www.cpmoebel.de		73.50	1.0%	0.3 %	100%		73.50	73.29	325	226	31-Jan-14
27	Palmberg Büroeinrichtungen & Service GmbH	CH	www.palmberg.de/		71.90	1.0%	(0.6)%	100%		71.90	72.30	417	172	31-Dec-13
28	Giroflex Holding AG	CH	www.giroflex.com		65.21	0.9%	(0.1)%	100%	5.0%	68.64	68.71	350	196	31-Dec-11
29	Sokoa Group	FR	www.sokoa.com	1,2	61.29	0.8%	(1.6)%	100%	6.8%	65.76	66.86	443	148	31-Dec-13
30	Ergodata Group (Ergodata; Witzig; Büro Schoch)	CH	www.ergodata.ch	2	61.00	0.8%	5.2 %	100%		61.00	58.00	260	235	31-Dec-13
31	Profim Sp.zoo	PL	www.profim.pl	1	59.66	0.8%	26.0 %	80%		74.58	59.20	1,100	68	31-Dec-13
32	European Office Log (EOL Group)	FR	www.brevidex.fr		58.69	0.8%	(4.6)%	100%	1.7%	56.95	59.70	317	188	31-Dec-12
33	Isku Interior OY	FI	www.isku.com		57.55	0.8%	(15.7)%	100%		57.55	68.27	99	581	31-Dec-13
34	Estel spa	IT	www.estel.com		56.17	0.7%	(10.5)%	85%	7.5%	71.44	79.84	485	147	31-Dec-11
35	V5 Vereinigte Spezialmöbelabriken GmbH & Co. KG	DE	www.v5-moebel.de	2	53.53	0.7%	1.0 %	40%	14.7%	157.65	156.04	1,054	150	31-Dec-13
36	Koleksiyon Mobilya AS	TR	www.koleksiyonholding.com		51.98	0.7%	9.6 %	80%		64.98	59.31	626	104	31-Dec-11
37	Gispen Group BV	NL	www.gispen.com	1,2	51.72	0.7%	(19.3)%	97%	6.5%	57.11	70.74	306	187	30-Jun-13
38	Walter Knoll AG & Co KG	DE	www.walterknoll.de	1,4	50.40	0.7%	33.4 %	70%	10.0%	80.00	59.96	249	321	31-Dec-13
39	ÅB Edsbyverken	SE	www.edsyn.com		49.11	0.7%	9.5 %	100%		49.11	44.86	277	177	31-Dec-12
40	Duba B8 AS	DK	www.b8.com	2	49.00	0.7%	8.1 %	100%	3.0%	50.51	46.74	159	318	31-Dec-13
41	Unifor spa	IT	www.unifor.it		46.90	0.6%	3.0 %	100%	15.0%	55.18	53.60	193	286	31-Dec-13
42	Orangebox Limited	UK	www.orangebox.com	1	46.84	0.6%	13.4 %	100%	7.5%	50.64	44.66	177	286	31-Dec-13
43	Forster Metallbau GmbH	AT	www.forster.at		46.38	0.6%	(0.4)%	100%		46.17	46.38	259	179	30-Apr-13
44	Girsberger Holding AG	CH	www.girsberger.com	4	40.89	0.5%	1.1 %	80%	5.00%	53.80	53.22	350	154	31-Dec-12
45	Neudörfler Office Systems GmbH	AT	www.neudorfler.com		40.40	0.5%	28.6 %	100%		40.40	31.41	248	163	31-Dec-12
46	Hall Büromöbel GmbH	AT	www.hall.at		40.28	0.5%	6.8 %	100%		40.28	37.70	245	164	31-Mar-13
47	Fritz Schäter GmbH- SSI Schäfer	DE	www.ssi-schaefer.de		39.80	0.5%		100%		39.80		1,490	27	
48	Las Mobili srl	IT	www.las.it		37.71	0.5%	(7.6)%	100%		37.71	40.81	325	116	31-Dec-13
49	Humanscale International SARL	IE	www.humanscale.com		36.53	0.5%		100%		36.53		103	355	31-Dec-12
50	Frezza SPA	IT	www.frezza.com/		36.45	0.5%	1.9 %	100%		36.45	35.76	245	149	31-Dec-13
TOP 50			5207.18	69.3%	0.5 %	97%		5,785.62	5,222.68	35,730	0			



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JSA League Table of European Office Furniture Companies

Updated to 31 October 2014

Market (€bn)	Website	Notes	Sales of Office Furniture Per latest Accts.	% Market Share	Year on Year Change Office Furniture Sales*	% of European sales which is office furniture	Total Sales outside Europe	Total Company Sales Per Latest Accts	Total Company Sales Prior Year	Number of Employees	Sales Per Employee	Date Of Accounts	
7.50			Eur (m)	%	%	%	%	Eur (m)	Eur (m)		Eur(000)		
51	Actiu Berbegal y Formas SA	ES www.actiu.es	2	36.15	0.5%	5.3 %	100%	27.40%	49.79	47.27	161	309	31-Dec-13
52	WINI Büromöbel Georg Schmidt GmbH & Co KG	DE www.wini.de		35.86	0.5%		100%		35.86	27.00	201	178	31-Dec-12
53	Kusch+Co GmbH & Co KG	DE www.kusch.de		34.78	0.5%	(4.9)%	80%	10.00%	45.95	48.30	392	123	31-Dec-12
54	Faram spa	IT www.faram.com		34.52	0.5%	(25.7)%	100%	5.00%	36.34	48.90	240	204	31-Dec-12
55	Gresham Office Furniture Limited	UK www.gof.co.uk		34.51	0.5%	19.2 %	100%		34.51	28.95	233	148	30-Apr-14
56	Wellemöbel GmbH	DE www.welle.com		34.00	0.5%	3.5 %	30%		113.32	109.44	491	231	31-Dec-12
57	Boss Design + Komac	UK www.boss-design.co.uk		32.04	0.4%	(1.3)%	100%	16.58%	38.41	38.90	237	162	31-Mar-14
58	Wiesner-Hager Möbel GmbH	AT www.wiesner-hager.com		32.00	0.4%	0.0 %	100%		32.00	32.00	271	118	28-Feb-13
59	Fantoni spa	IT www.fantoni.it		31.79	0.4%	(1.2)%	10%		317.91	321.85	965	329	31-Dec-13
60	Clen	FR www.clen.fr		31.40	0.4%	(12.1)%	99%	0.31%	31.90	36.27	190	168	31-Mar-14
61	Ceha Buro Mobilyalari Ltd	TR www.cehaeurope.com		30.61	0.4%	0.1 %	100%	18.61%	37.61	37.56	748	50	31-Dec-13
62	Nurus Nurettin AS	TR www.nurus.com.tr	2	30.51	0.4%	27.2 %	82%	20.76%	47.20	37.10	510	93	31-Dec-13
63	Möbelwerk Svoboda GmbH & Co KG	AT www.svoboda.at	1	29.82	0.4%		90%		33.13	33.15	166	200	31-Mar-13
64	Dams Furniture	UK www.dams.com		29.75	0.4%	11.4 %	100%		29.75	26.71	185	161	30-Sep-13
65	Godfrey Syrett (Holdings) Limited	UK www.godfreysyrett.co.uk		28.83	0.4%	(10.3)%	100%		28.83	32.15	212	136	31-Dec-13
66	Dynamobel SA	ES www.dynamobel.com		28.10	0.4%	(21.7)%	100%		28.10	35.88	328	86	28-Feb-13
67	Bruynzeel Group	NL www.bruynzeel.org	4	27.60	0.4%	(1.9)%	20%	5.00%	145.29	148.16	550	264	31-Dec-12
68	Ceka GmbH & Co. KG	DE www.cka.de	1	26.42	0.4%	36.0 %	100%		26.42	19.42	150	176	05-Jul-05
69	Methis-Divisione arredamento ufficio, Coopsette scr	IT www.methis.com		26.25	0.3%	(28.8)%	11%		238.66	335.34	916	261	31-Dec-13
70	Ofita SA	ES www.ofita.es		26.10	0.3%		100%		26.10				31-Dec-11
71	fm Büromöbel Franz Meyer GmbH & Co. KG	DE www.fm-bueromoebel.de	2	25.49	0.3%	0.0 %	100%	0.96%	25.94	26.91	167	155	31-Mar-14
72	OKA-Büromöbel GmbH & Co. KG	DE www.oka.de	1, 2	25.20	0.3%	14.3 %	100%		25.20		159	158	31-Dec-12
73	Strähle Raum-Systeme GmbH	DE www.straehle.de		25.12	0.3%		100%	10.55%	28.08	21.75	81	347	31-Dec-12
74	Buronomic	FR www.buronomic.com		25.10	0.3%	8.4 %	100%		25.10	23.16	130	193	31-Dec-13
75	Ophelis GmbH	DE www.ophelis-pfalzmoebel.com	1	24.90	0.3%		100%		24.90		54	461	31-Dec-12
76	Gautier France SA	FR www.gautier.fr		24.20	0.3%	18.5 %	20%		121.00	102.09	950	127	30-Apr-11
77	REISS Büromöbel GmbH	DE www.reiss-bueromoebel.de		23.90	0.3%	(0.5)%	100%		23.90	24.02	130	184	31-Dec-12
78	Quadrifoglio Sistemi D'Arredo spa	IT www.quadrifoglio.com		23.52	0.3%	(9.7)%	97%		24.25	26.87	76	319	31-Dec-13
79	Siltand spa	IT www.siltand.com		23.15	0.3%	(14.2)%	100%		23.15	26.99	170	136	31-Dec-13
80	Viasit Bürositzmöbel GmbH	DE www.viasit.com	2	22.89	0.3%	10.0 %	100%	2.41%	23.46	21.32	94	250	31-Mar-14
81	Elite Office Furniture (UK) Limited	UK www.elite-furniture.co.uk		22.02	0.3%	12.9 %	100%		22.02	19.50	114	193	31-Jan-14
82	Sitag AG	CH www.sitag.ch	2	21.50	0.3%	(5.0)%	100%	24.56%	28.50	30.00	135	135	31-Dec-13
83	Klöber GmbH	DE www.kloeber.com	1, 4	21.31	0.3%	(1.6)%	100%		21.31	21.65	57	374	31-Dec-13
84	Eurosit SA	FR www.eurosit.fr	2	21.04	0.3%	(2.6)%	99%	0.98%	21.46	22.03	123	174	31-Dec-13
85	Tvilum Möbelfabrik - Scanbirk A/S	DK www.tvilum.com	4	20.72	0.3%	8.2 %	10%		207.15	191.40	903	229	31-Dec-13
86	Grupo Forma 5 Slu	ES www.forma5.es		20.39	0.3%	(4.8)%	100%		20.39	21.42	15	1,359	31-Dec-12
87	Broadstock Office Furniture Limited	UK www.broadstock.co.uk		20.29	0.3%	(1.2)%	100%		20.29	20.54	81	250	31-Dec-13
88	Knoll International spa	IT www.knollint.com		20.05	0.3%	12.9 %	50%		40.10	35.52	202	199	30-Nov-13
89	TDS Office Design	BE www.tds-office.com		20.01	0.3%	(11.2)%	100%		20.01	22.53	114	176	31-Dec-12
90	Hund Büromöbel GmbH	DE www.hund-buero.de		20.00	0.3%	(9.1)%	100%		20.00	22.00	142	141	31-Dec-13
91	Mobel Linea SL	ES www.mobellinea.es		19.68	0.3%	2.7 %	100%		19.68	19.17	26	757	31-Dec-12
92	TC Group (WW (UK) Limited t/a)	UK www.tcgroupuk.com		19.54	0.3%	(8.1)%	100%	6.25%	20.84	22.67	77	271	30-Apr-13
93	Posturite Limited	UK http://www.posturite.co.uk		19.26	0.3%	(99.9)%	100%		19.26	18.02	143	135	31-Dec-13
94	Triumph Furniture Limited	UK www.triumph-tbs.com		19.19	0.3%	9.3 %	100%		19.19	17.56	213	90	03-Jun-13
95	Flexiform Business Furniture Limited	UK www.flexiform.co.uk		18.05	0.2%	23.1 %	100%		18.05	14.66	105	172	31-Aug-13
96	Narbutas Furniture Company UAB	LT www.narbutas.lt		17.43	0.2%	45.3 %	100%	0.06%	17.49	12.03	310	56	31-Dec-13
97	Pami NV (incl: Milbra, Meewaf)	BE www.pami.be	4	17.33	0.2%	(19.6)%	100%		17.33	21.56	101	172	31-Dec-13
98	Febru Büromöbel Produktions und Vertriebs GmbH	DE www.februe.de	1	17.18	0.2%	7.9 %	100%		17.18	15.92	124	139	31-Dec-12
99	Thonet GmbH	DE www.thonet.de	1	16.74	0.2%	3.3 %	100%	10.00%	18.60	18.00	146	127	31-Dec-12
100	Robberechts NV	BE www.robberrechts.be		16.71	0.2%	(10.4)%	100%		16.71		15	1,114	31-Dec-13
Sub Total				6460.34	86.0%	(73.6)%	95%		8,113.24	7,506.32	48,033	169	
Average				64.60	0.9%				81.13	75.06			
Others				1040.58	13.9%								
TOTAL				7500.92	99.9%								

Notes:

Exchange Rates used:

GBP to Euro 1.2771886 (31st October 2014)
Polish Zlotys to Euro 4.2146672

Updated information

Insolvent

NOTES

1. Include some information from earlier years
2. Figures include some self-disclosed information from the company.
3. Polish Zlotys to Euro 4.2146672

Newly included figures

NOTES:

4. Includes estimated data
5. Excludes 3.5m Euros exceptional relocation costs
6. Lithuania Litass to Euro 3.45

We acknowledge and thank SourceYour (www.sourceyour.com) for providing information and assistance.